



# Getting the Word Out on AiM

**How to Train Your People  
with Effective and Dynamic Training Tools**

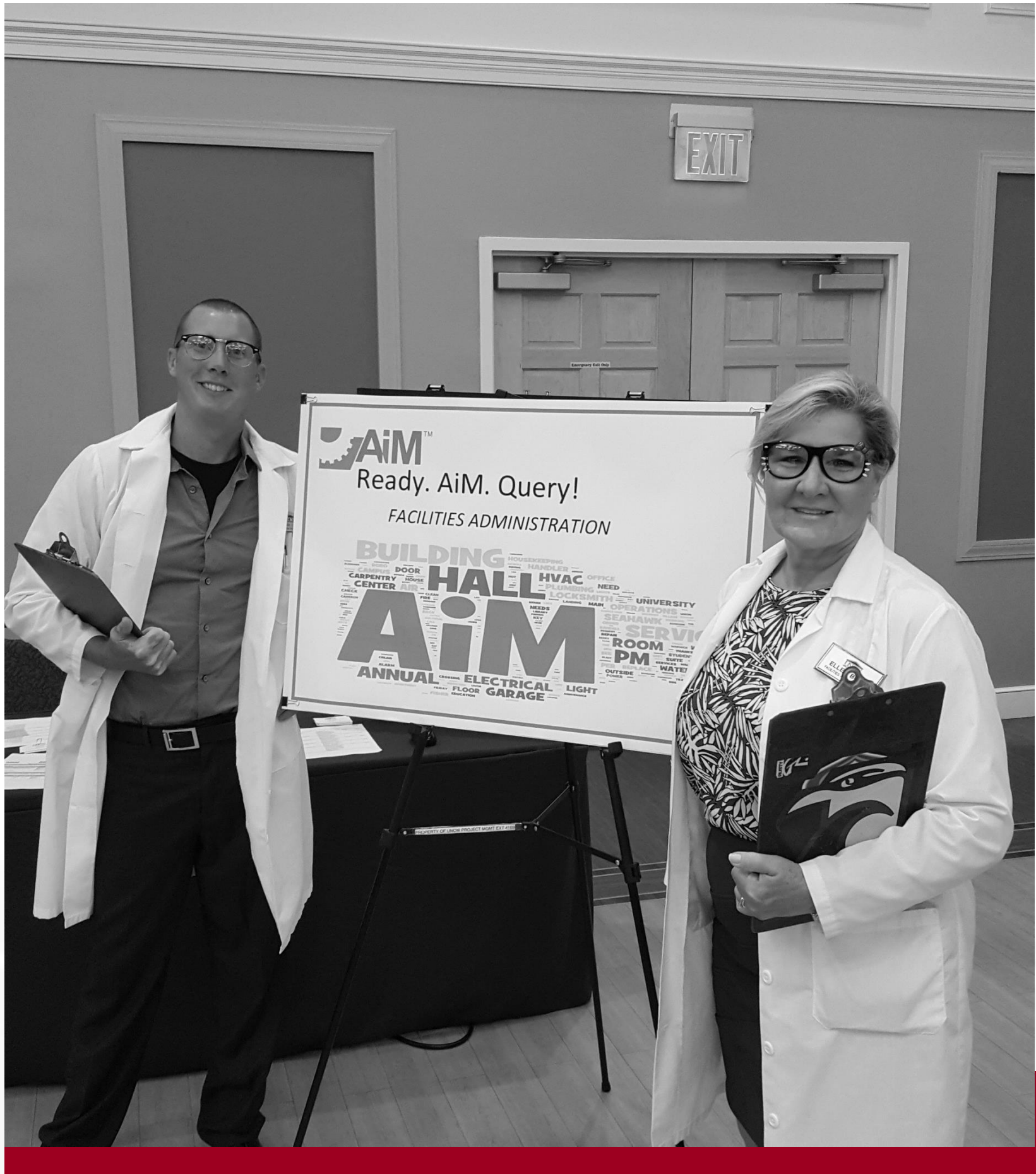
Presented By: Ellen Boyd and Mike Last





# Here’s a little story about Mike & Ellen ...

Two AiM users growing up at UNCW



## About Ellen & Mike

*ELLEN BOYD – Assistant Director Facilities Administration*

*MIKE LAST – AiM System Administrator*

*18 years combined experience in Work Control Management*

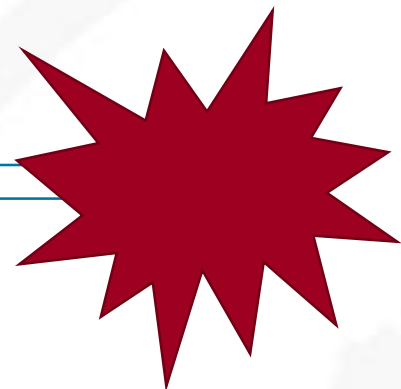
### TRAINING



### PROMOTING



### AiMing HIGHER



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# About University of North Carolina Wilmington

Here I am, Rock you like a Hurricane!



## ABOUT US

*North Carolina's Coastal University*

*16,000 + students*

*2,383 employees*

*225 Facilities employees*

*170 Buildings 4.2 million square feet*





# 5 Steps to a Successful Training



**Step 1:**  
**Training Needs**  
**Assessment**





# Step 1:

## Training Needs Assessment



**Identify Audience**



**Determine the Tasks**



**Determine the training activities**



**Determine the learning characteristics**  
*Create Matrix showing Roles vs. Tasks.*







# Identify Audience

“Who are you?”

Who, who, who, who?”

## Customers

*Create and Search Customer Requests  
Follow Up on Work Orders*



## Technicians

*Create Customer Requests  
Search Work Orders  
Enter Labor, Notes, Status Changes*



## Supervisors/Schedulers

*Create Customer Requests  
Search Work Orders  
Scheduling Work Orders  
Enter Notes, Status Changes, Time Approvals*



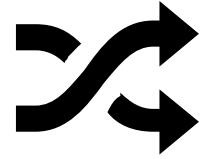




## Business Officers

*Focus on Financial Reporting*





# Roles vs Tasks

 Tasks	 Customers	 Business Officers	 Technicians	 Supervisors
Customer Requests	×	×	×	×
Searches and Queries	×	×	×	×
Navigation	×	×	×	×
Time Card Entry			×	
Time Card Approval				×
Scheduling				×
Cost Analysis		×		

# 5 Steps to a Successful Training



**Step 1:**  
**Training Needs**  
**Assessment**

**Step 2:**  
**Develop Learning**  
**Objectives**





# Step 2:

## Develop Learning Objectives

### What are your takeaways?

*List what you want them to be able to do by taking the class.*



Choose 3 or 4 takeaways per session

*3 is ideal, 4 is pushing it.*



### More than 4 takeaways?

*Your class is too long. Develop shorter sessions specializing in a topic.*



### Example: Phase Status

*Changing how phase status will be used.*



## Phase Status







# Shop Phase Status Definitions

Standard usage amongst all shops



## OPEN

***New WO. has not been acknowledged by shop***

*As work orders come in they should be reviewed and moved to the appropriate status*



## ESTIMATE

***Provide estimate to customer and wait for customer's approval to move forward***

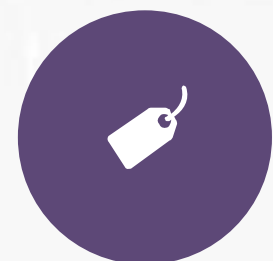
*Next status should be PLANNING, READY TO SCHEDULE or PARTS ON ORDER  
Time type should be ESTIMATE on AiM Timecard*



## PLANNING

***Requires investigation for parts/scope/scheduling/notification/etc.***

*Next status should be READY TO SCHEDULE, SCHEDULED or PARTS ON ORDER*



## PART ON ORDER

***Require parts order lead time more than 48 hours***

*Next status should be READY TO SCHEDULE or SCHEDULED*



## READY TO SCHEDULE

***Job is planned, estimated, parts available and ready for DAILY ASSIGNMENT***

*Primary status to pull from for Daily Assignments  
Work order would move from OPEN, PARTS ON ORDER, PLANNING or ESTIMATE*



## SCHEDULED

***Assigned to shop person and on their daily assignment***

*Work order would move from OPEN, ESTIMATE, PLANNING, READY TO SCHEDULE, PARTS ON ORDER*



## SUPERVISOR REVIEW

***Special review and monitoring is needed by the supervisor and/or assistant supervisor***

*Repeat calls/Re-Opened Phases/Patterns/Special Attention Needed by Supervisor/ Work that only involves supervisors (ie. Contracted jobs).*



## WORK COMPLETE

***Requested work is completed including notes and applicable assets and time***



# Phase Status



## OPEN

New WO. Has not been acknowledged by shop



## ESTIMATE

Providing Customer with Estimate



## PLANNING

Requires Investigation



## PARTS ON ORDER

Lead time more than 48 hours



## READY TO SCHED

Job is planned & Ready to Assign



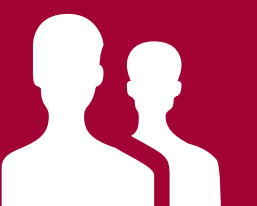
## SCHEDULED

Assigned to shop person



## WORK COMPLETE

Work completed by shop



## SUPERVISOR REVIEW

Repeat calls/Special Attention



# 5 Steps to a Successful Training







## Step 3:

# Design & Develop Training Materials



### **CLASSROOM LEARNING**

*ENGAGE your participants!*  
*Searches from other websites*  
*Small Group presentations*  
*Small Group On line problem solving*



### **ONLINE LEARNING**

*Written step by step materials*  
*Point and Click Tutorial Videos*  
*Taped Live training sessions*  
*FAQ's – Executive Summary*



### **FIELD TRAINING**

*One-on-One*  
*Small Groups*  
*Ride-a-longs*



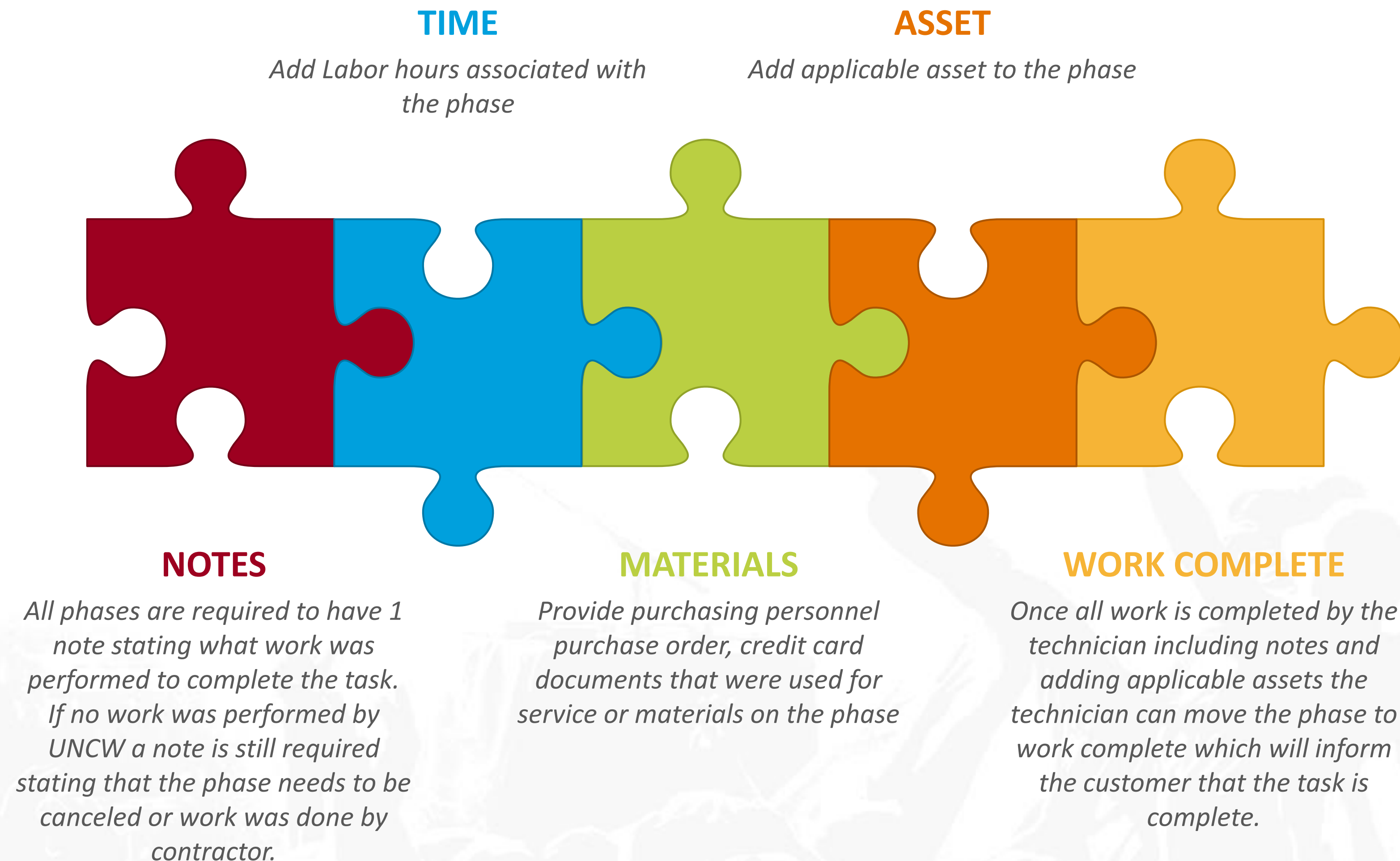
### **Think DYNAMIC, ENGAGING, SUSTAINABLE**

*Keep materials “edit-friendly” for easy updates*  
*Get up and move at least once in a session*  
*Keep your Website current*





# Required Elements of a Phase





# Quick Reference Guide





# 5 Steps to a Successful Training





# Step 4: Implement & Promote the Training



**Get yourself a GREAT DRIVER!**  
*Team up with another to share the load.*



**I have to PRESENT?!**  
*Tap into your HR Training and Talent Development for your own training.*



**Use EXISTING RESOURCES**  
*Advertise classes  
Register and track participants  
Post links to taped Webinars and classes for review*



**Use Campus RESERVATIONS & TECH**  
*Find the training room set up and technology you need.  
Smart classrooms, video taping*



UNIVERSITY of NORTH CAROLINA WILMINGTON



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# 5 Steps to a Successful Training







## Step 5: Evaluate & Revise Training



### Did I hit it **OUT OF THE PARK?**

*Takeaways accomplished!? Get **FEEDBACK!***



### Review and **ACT** on Feedback

*Revise Training Materials and Sessions  
Be ready to **GROW** as your participants gain more knowledge*



### Schedule **FUTURE** Training Sessions

*Determine how often you need to present each class and schedule it **NOW**.*



### Let's do it **AGAIN!**

*You may not have changed, but your employees have.  
Turnover, position changes all present a new group to train.*







<https://uncw.edu/aim/>

THANK YOU  
UNC WILMINGTON  
FACILITIES

